

CORE FINANCING

LOAN AMOUNT	\$25 - \$500 million
LTC/LTV	Up to 65%
DEAL PROFILE	Fixed and floating rate commercial and multifamily mortgage loans for stabilized properties
TERM	Fixed Rate: 5-25 years ; Floating Rate: 3-7 years
RECOURSE	Non-recourse, except for standard commercial carve outs
PROPERTY TYPES	All major property types, senior housing, manufactured housing, hotels, self-storage, life science, data centers
MARKETS	Primary and secondary markets across the U.S.
STRUCTURE	Fixed Rate: Yield maintenance with customizable prepayment options available, 90 day rate lock at application Floating Rate: 12-24 month minimum interest, SOFR cap required
FEES	Origination: Fixed: 10-50 bps; Floating: 50-100 bps

\$7.4B

2023 U.S.
Core Financing

\$5.8B

2022 U.S.
Core Financing

REPRESENTATIVE LOANS



Industrial Portfolio

\$455M | Core
Industrial | Southern California



Boston Retail Portfolio

\$90M | Core
Retail | Boston, MA



MiLine Miami

\$75MM | Core
Multifamily | Miami, FL



Self-Storage Portfolio

\$56M | Core
Self-Storage | National



Yugo Tuscon Campus

\$108.5M | Core
Student Housing | Tuscon, AZ



92 Crowley

\$58M | Core
Life Science | Marlborough, MA



The Pearl Apartments

\$188MM | Core
Multifamily | Silver Spring, MD



Falcon Industrial Portfolio

\$220M | Core
Industrial | Various, CA & WA

All data as of 12/31/23 unless otherwise noted. Financing terms are subject to change. Representative transactions and images are for illustrative purposes only.

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